



# The Economic Value of Coastal Alabama Community College

Coastal Alabama Community College (Coastal) creates a significant positive impact on the business community and generates a return on investment to its major stakeholder groups—students, taxpayers, and society. Using a two-pronged approach that involves an economic impact analysis and an investment analysis, this study calculates the benefits received by each of these groups. Results of the analysis reflect fiscal year (FY) 2020-21.

## Economic impact analysis

In FY 2020-21, Coastal added **\$310.3 million** in income to the Coastal Service Area\* economy, a value approximately equal to **0.9%** of the region's total gross regional product (GRP). Expressed in terms of jobs, Coastal's impact supported **4,667 jobs**. For perspective, the activities of Coastal and its students support **one out of every 89 jobs** in the Coastal Service Area.

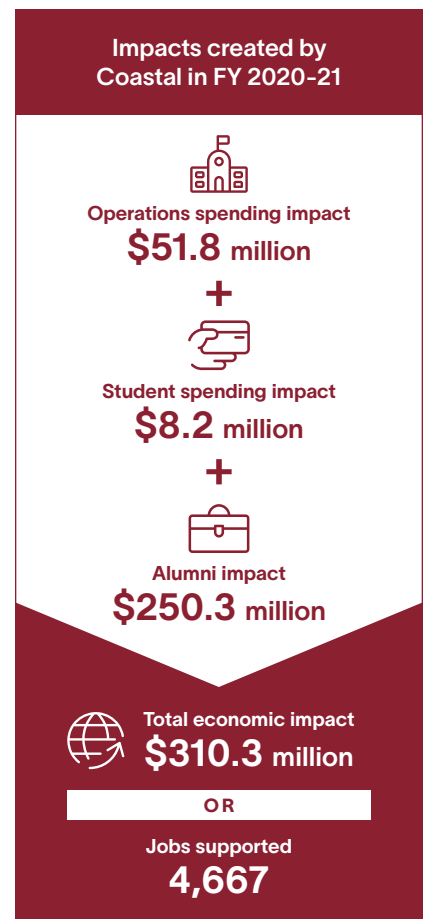
### Operations spending impact

- Coastal employed 742 full-time and part-time faculty and staff. Payroll amounted to \$36.1 million, much of which was spent in the region for groceries, mortgage and rent payments, dining out, and other household expenses. The college spent another \$43.5 million on day-to-day expenses related to facilities, supplies, and professional services.
- The net impact of the college's operations spending added **\$51.8 million** in income to the regional economy in FY 2020-21.

### Student spending impact

- Some in-region students, referred to as retained students, would have left the Coastal Service Area for other educational opportunities if not for Coastal. In addition, around 15% of credit students attending Coastal originated from outside

\* For the purposes of this analysis, the Coastal Service Area is comprised of Baldwin, Choctaw, Clarke, Conecuh, Escambia, Mobile, Monroe, Wilcox, and Washington Counties.



the region. Some of these students relocated to the Coastal Service Area. These relocated and retained students spent money on groceries, mortgage and rent payments, and other living expenses at regional businesses.

- The expenditures of relocated and retained students in FY 2020-21 added **\$8.2 million** in income to the Coastal Service Area economy.

### Alumni impact

- Over the years, students have studied at Coastal and entered or re-entered the workforce with newly-acquired knowledge and skills. Today, thousands of these former students are employed in the Coastal Service Area.
- The net impact of Coastal's former students currently employed in the regional workforce amounted to **\$250.3 million** in added income in FY 2020-21.

## Investment analysis

### Student perspective

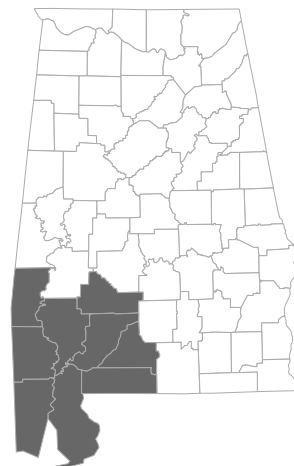
- Coastal's FY 2020-21 students paid a present value of **\$19.3 million** to cover the cost of tuition, fees, supplies, and interest on student loans. They also forwent **\$21.2 million** in money that they would have earned had they been working instead of attending college.
- In return for their investment, students will receive a cumulative present value **\$316.2 million** in increased earnings over their working lives. This translates to a return of **\$7.80** in higher future earnings for every dollar students invest in their education. Students' average annual rate of return is **22.2%**.

### Taxpayer perspective

- Taxpayers provided Coastal with **\$35.5 million** of funding in FY 2020-21. In return, they will benefit from added tax revenue, stemming from students' higher lifetime earnings and increased business output, amounting to **\$95.8 million**. A reduced demand for government-funded services in Alabama will add another **\$7.4 million** in benefits to taxpayers.
- For every dollar of public money invested in Coastal, taxpayers will receive **\$2.90** in return, over the course of students' working lives. The average annual rate of return for taxpayers is **5.6%**.

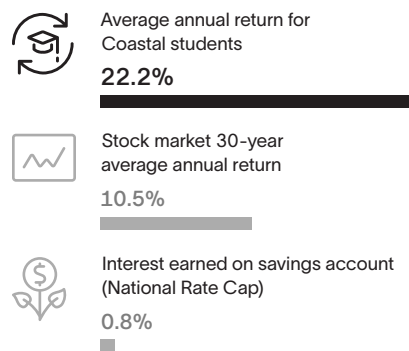
### Social perspective

- In FY 2020-21, Alabama invested **\$111.6 million** to support Coastal. In turn, the Alabama economy will grow by **\$1.1 billion**, over the course of students' working lives. Society will also benefit from **\$26.6 million** of public and private sector savings.
- For every dollar invested in Coastal in FY 2020-21, people in Alabama will receive **\$10.10** in return, for as long as Coastal's FY 2020-21 students remain active in the state workforce.






THE COASTAL SERVICE AREA, AL

### Students see a high rate of return for their investment in Coastal



Source: Forbes' S&P 500, 1992-2021. FDIC.gov, 2-2022.

**For every \$1...**

 <p><b>Students</b> gain in lifetime earnings</p> <p><b>\$7.80</b></p>
 <p><b>Taxpayers</b> gain in added tax revenue and public sector savings</p> <p><b>\$2.90</b></p>
 <p><b>Society</b> gains in added income and social savings</p> <p><b>\$10.10</b></p>

